

JAMES SCHRAMKO

9 Tips for Achieving Business Success

- 1. Find out what's possible** - Take in podcasts, attend live events, talk to people who have done what you want to achieve. Discover what can apply to your business.
- 2. Find a credible mentor** - If you're set and decided to succeed, it's well worth paying someone to help you. Look for a coach with a track record of success, with whom you resonate and who you feel you can trust.
- 3. Implement** - All the coaching in the world can't help you if you're not prepared to apply what you learn.
- 4. Have a success mindset** - Let go of limiting beliefs. If others have succeeded at what you're doing, so can you.
- 5. Know what you really want** - Are you chasing something that will bring you joy, or do you labor under the expectations of other people? Money aside, determine what will genuinely make you happy and work towards that.
- 6. Share the work** - As soon as you can, build a team to do the stuff you shouldn't be doing. Delegate so you can focus on being a visionary and marketer. Hire more than one person immediately if you can, so you're not caught out when someone gets sick.
- 7. Do what you love** - If being on the tools brings you absolute joy, do that. Revel in your craft and let others do the things you'd rather not do.
- 8. Think long-term** - Success isn't just about addressing immediate concerns. It's about thinking ahead and doing things that will benefit you now and in the future.
- 9. Aim for real success** - Too many people are overly concerned with looking successful. Don't give too much importance to appearance. Work for and enjoy the things that really count.

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